Albany, NY - Radio Address re a National Program of Restoration
Objectives of a National program of restoration: restore farmers' buying power, relief for small banks and home owners, reconstruct our tariff policy, radio address, Albany, April 7, 1932

Although I understand that I am talking under the auspices of the Democratic National Committee, I do not want to limit myself to politics. I do not want to feel that I am addressing an audience of democrats nor that I speak merely as a Democrat myself. The present condition of our national affairs is too serious to be viewed through partisan eyes for partisan purposes.

Fifteen years ago my public duty called me to an active part in a great national emergency, the World War. Success then was due to a leadership whose vision carried beyond the timorous and futile gesture of sending a tiny army of 150,000 trained soldiers and the regular navy to the aid of our allies. The generalship of that moment conceived of a whole nation mobilized for war, economic, industrial, social and military resources gathered into a vast unit capable of and actually in the process of throwing into the scales ten million men equipped with physical needs and sustained by the realization that behind them were the united efforts of 110,000,000 human beings. It was a great plan because it was built from bottom to top and not from top to bottom.

In my calm judgment, the Nation faces today a more grave emergency than in 1917.

It is said that Napoleon lost the battle of Waterloo because he forgot his infantry—he staked too much upon the more spectacular but less substantial cavalry. The present administration in Washington provides a close parallel. It has either forgotten or it does not want to remember the infantry of our economic army.

These unhappily times call for the building of plans that rest upon the forgotten, the unorganized but the indispensable units of economic power, for plans like those of 1917 that build from the bottom up and not from the top down, that put their faith once more in the forgotten man at the bottom of the economic pyramid.

Obviously, these few minutes tonight permit no opportunity to lay down the ten or a dozen closely related objectives of a plan to meet our present emergency, but I can draw a few essentials, a beginning in fact, of a planned program.

It is the habit of the unthinking to turn in times like this to the illusions of economic magic. People suggest that a huge expenditure of public funds by the Federal government and by State and local governments will completely solve the unemployment problem. But it is clear that even if we could raise many billions of dollars and find definitely useful public works to spend these billions on, even all that money would not give employment to the seven million or ten million people who are out of work. Let us admit frankly that it would be only a stop-gap. A real economic cure must go to the killing of the bacteria in the system rather than to the treatment of external symptoms.

How much do the shallow thinkers realize, for example, that approximately one-half of our whole population, fifty or sixty million people, earn their living by farming or in small towns whose existence immediately depends on farms. They have today lost their purchasing power. Why? They are receiving for farm products less than the cost to them of growing these farm products. The result of this loss of purchasing power is that many other millions of people engaged in industry in the cities cannot sell industrial products to the farming half of the Nation. This brings home to every city worker that his own employment is directly tied up with the farmer's dollar. No Nation can long endure half bankrupt. Main street, Broadway, the mills, the mines will close if half the buyers are broke.

I cannot escape the conclusion that one of the essential parts of a national program of restoration must be to restore purchasing power to the farming half of the country. Without this the wheels of railroads and of factories will not turn.

Closely associated with this first objective is the problem of keeping the home owner and the farm owner where he is, without being dispossessed through the foreclosure of his mortgage. His relationship to the great banks
of Chicago and New York is pretty remote. The two billion dollar fund which
President Hoover and the Congress have put at the disposal of the big banks,
the railroads and the corporations of the Nation is not for him.

His is a relationship to his little local bank or local loan company. It is
a sad fact that even though the local lender in many cases does not want to
evict the farmer or home owner by foreclosure proceedings, he is forced to
do so in order to keep his bank or company solvent. Here should be an
objective of government itself, to provide at least as much assistance to the
little fellow as it is now giving to the large banks and corporations. That
is another example of building from the bottom up.

One other objective closely related to the problem of selling American
products is to provide a tariff policy based upon economic common sense
rather than upon politics, hot-air, and pull. This country during the past
few years, culminating with the Hawley-Smoot Tariff in 1929, has com-
pelled the world to build tariff fences so high that world trade is decreasing
to the vanishing point. The value of goods internationally exchanged is
today less than half of what it was three or four years ago.

Every man and woman who gives any thought to the subject knows that
if our factories run even 80 per cent of capacity, they will turn out more
products than we as a nation can possibly use ourselves. The answer is that
if they run on 80 per cent of capacity, we must sell some goods abroad. How
can we do that if the outside nations cannot pay us in cash? And we know
by sad experience that they cannot do that. The only way they can pay us
is in their own goods or raw materials, but this foolish tariff of ours makes
that impossible.

What we must do is this: revise our tariff on the basis of a reciprocal
exchange of goods, allowing other nations to buy and to pay for our goods
by sending us such of their goods as will not seriously throw any of our indus-
tries out of balance, and incidentally making impossible in this country the
continuance of pure monopolies which cause us to pay excessive prices for
many of the necessities of life.

Such objectives as these three: restoring farmers' buying power, relief to
the small banks and home owners, and a reconstructed tariff policy, are only
a part of ten or a dozen vital factors. But they seem to be beyond the con-
cern of a national administration which can think in terms only of the top
of the social and economic structure. They have sought temporary relief
from the top down rather than permanent relief from the bottom up. They
have totally failed to plan ahead in a comprehensive way. They have waited
until something has cracked and then at the last moment have sought to
prevent total collapse.

It is high time to get back to fundamentals. It is high time to admit with
courage that we are in the midst of an emergency at least equal to that of
war. Let us mobilize to meet it.